

## Thursday 10: Lobbying skills and strategies

Group work: case study Vietnam

Objective: signature

Context: very closed government, to civil society as well, the need of a regional approach, a regional strategy, ASEAN (10 countries)

Target: Head of the State, MFA, Military, regional body

Calendar: 1st MSP

Means: human resources and financial to try to influence Vietnam through Indonesia, Philippines and Lao, reschedule a workshop in Vietnam that was cancelled at the last minute

Documents: cooperation and assistance docs in their language as they are worry about the money, successful examples of assistance of the MBT